# Wisconsin Works 

## Results from the U.S. Bureau of Labor Statistics, Occupational Employment Statistics Survey, May 2010

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## The World of Work in Wisconsin

An Explanation from a Jobs Perspective

1) What are Wisconsin jobs
$\checkmark$ Strengths
$\checkmark$ Weaknesses
2) What those jobs pay
$\checkmark$ Amount
$\checkmark$ Relative to neighboring states
$\checkmark$ Relative to the rest of the country
3) How Wisconsin jobs have changed over the past decade
$\checkmark$ Losses
$\checkmark$ Gains

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## Wisconsin Occupations Reflect Its Economy

- Above average employment in
- production, health care, transportation, and food preparation
- Near average employment in
- maintenance, repair, sales, and office support
- Below average employment in
- management, computer operations, construction, and legal
- Some things Wisconsin just does not do. Wisconsin is not employed in
- Aircraft assembly, mining, petroleum extraction, semi-conductor processors and high-fashion modeling


## Above Average Employment

Wisconsin has above average number of jobs in production, health care, and transportation occupations.

|  | Employment Estimates |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Occpations, Major Categories | Employment | Employment per thousand jobs | Location quotient | Average Annual Wage |
| All Occupations | 2,608,740 | 1000.000 | 1.000 | \$40,980 |
|  |  |  |  |  |
| Production Occupations | 284,330 | 108.990 | 1.682 | \$34,850 |
| Healthcare Support Occupations | 93,710 | 35.923 | 1.152 | \$26,790 |
| Transportation and Material Moving Occupations | 195,600 | 74.980 | 1.115 | \$32,100 |
| Personal Care and Service Occupations | 75,120 | 28.796 | 1.069 | \$22,950 |
| Food Preparation and Serving Related Occupations | 232,740 | 89.217 | 1.028 | \$20,090 |
| Healthcare Practitioners and Technical Occupations | 152,670 | 58.522 | 1.012 | \$72,290 |
| Subtotal | 1,034,170 | 396.428 |  |  |

## Distribution of Production Occupations

| Concentration of Production Occupations |  | Location Quotient | Mean Annual Salary |  |
| :---: | :---: | :---: | :---: | :---: |
| Wisconsin's Location Quotient $=1.682$ |  |  |  |  |
| Metro Area | Employment |  |  |  |
| Sheboygan, WI | 9,750 | 2.720 | \$ | 36,210 |
| Oshkosh-Neenah, WI | 14,150 | 2.547 | \$ | 37,350 |
| Racine, WI | 10,580 | 2.307 | \$ | 34,490 |
| Wausau, WI | 9,160 | 2.201 | \$ | 34,900 |
| Appleton, WI | 14,000 | 1.918 | \$ | 36,690 |
| Green Bay, WI | 18,290 | 1.737 | \$ | 35,270 |
| Fond du Lac, WI | 4,510 | 1.683 | \$ | 33,790 |
| Janesville, WI | 5,970 | 1.539 | \$ | 38,400 |
| Milwaukee-Waukesha-West Allis, WI | 77,580 | 1.525 | \$ | 36,250 |
| Eau Claire, WI | 7,380 | 1.510 | \$ | 31,830 |
| La Crosse, WI-MN | 5,650 | 1.254 | \$ | 33,270 |
| Madison, WI | 18,840 | 0.900 | \$ | 34,950 |

## Distribution of Healthcare Support Occupations

Concentration of Healthcare Support Occupations
Wisconsin's Location Quotient $=1.152$

| Metro Area | Employment | Location <br> Quotient | Mean <br> Annual <br> Salary |  |
| :--- | ---: | ---: | ---: | ---: |
| Eau Claire, WI | 3,770 | 1.605 | $\$$ | 25,270 |
| Racine, WI | 3,220 | 1.458 | $\$$ | 26,500 |
| La Crosse, WI-MN | 3,060 | 1.410 | $\$$ | 27,620 |
| Sheboygan, WI | 2,150 | 1.249 | $\$$ | 25,120 |
| Oshkosh-Neenah, WI | 3,140 | 1.176 | $\$$ | 27,400 |
| Fond du Lac, WI | 1,510 | 1.175 | $\$$ | 26,870 |
| Milwaukee-Waukesha-West Allis, WI | 27,780 | 1.135 | $\$$ | 27,210 |
| Janesville, WI | 2,000 | 1.070 | $\$$ | 26,810 |
| Madison, WI | 10,510 | 1.043 | $\$$ | 28,110 |
| Wausau, WI | 1,860 | 0.927 | $\$$ | 26,670 |
| Appleton, WI | 3,150 | 0.897 | $\$$ | 27,930 |
| Green Bay, WI | 4,340 | 0.857 | $\$$ | 27,170 |

## Near Average Employment

Wisconsin has near average number of jobs in maintenance, repair, sales, and office support occupations.

|  | Employment Estimates |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Occpations, Major Categories | Employment | Employment per thousand jobs | Location quotient | Average <br> Annual <br> Wage |
| All Occupations | 2,608,740 | 1000.000 | 1.000 | \$40,980 |
|  |  |  |  |  |
| Building and Grounds Cleaning and Maintenance Occupations | 84,120 | 32.246 | 0.982 | \$25,430 |
| Installation, Maintenance, and Repair Occupations | 97,980 | 37.558 | 0.968 | \$42,450 |
| Sales and Related Occupations | 264,500 | 101.390 | 0.959 | \$34,970 |
| Arts, Design, Entertainment, Sports, and Media Occupations | 33,350 | 12.785 | 0.947 | \$42,100 |
| Office and Administrative Support Occupations | 406,000 | 155.631 | 0.920 | \$31,950 |
| Education, Training, and Library Occupations | 158,510 | 60.761 | 0.913 | \$47,570 |
| Business and Financial Operations Occupations | 113,250 | 43.414 | 0.906 | \$59,280 |
| Life, Physical, and Social Science Occupations | 19,740 | 7.565 | 0.903 | \$58,500 |
| Architecture and Engineering Occupations | 42,690 | 16.363 | 0.902 | \$65,550 |
| Subtotal | 1,220,140 | 467.713 |  |  |

## Below Average Employment

Wisconsin has below average number of jobs in management, computer operations, construction, and legal occupations.

|  | Employment Estimates |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Occpations, Major Categories | Employment | Employment per thousand jobs | Location quotient | Average Annual Wage |
| All Occupations | 2,608,740 | 1000.000 | 1.000 | \$40,980 |
|  |  |  |  |  |
| Management Occupations | 108,930 | 41.756 | 0.881 | \$94,180 |
| Computer and Mathematical Occupations | 57,310 | 21.967 | 0.850 | \$66,300 |
| Construction and Extraction Occupations | 87,330 | 33.477 | 0.839 | \$47,210 |
| Community and Social Service Occupations | 31,630 | 12.123 | 0.810 | \$42,510 |
| Protective Service Occupations | 51,280 | 19.657 | 0.784 | \$38,510 |
| Legal Occupations | 13,020 | 4.991 | 0.639 | \$79,070 |
| Farming, Fishing, and Forestry Occupations | 4,930 | 1.888 | 0.588 | \$28,930 |
| Subtotal | 354,430 | 135.859 |  |  |

## Occupational Concentration of Wisconsin's Neighbors

Slide 1 of 2

|  | Location Quotient of Neighboring States |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Occupation Group | Wisconsin | Illinois | Indiana | lowa | Michigan | Minnesota |
| Management | 0.881 | 1.145 | 0.810 | 0.854 | 0.896 | 1.159 |
| Business and Financial Operations | 0.906 | 1.183 | 0.710 | 0.853 | 0.935 | 1.227 |
| Computer and Mathematical | 0.850 | 0.891 | 0.667 | 0.721 | 0.835 | 1.219 |
| Architecture and Engineering | 0.902 | 0.834 | 0.895 | 0.683 | 1.621 | 1.007 |
| Life, Physical, and Social Science | 0.903 | 0.733 | 0.753 | 0.906 | 0.833 | 1.024 |
| Community and Social Service | 0.810 | 0.906 | 0.711 | 1.140 | 1.085 | 1.286 |
| Legal | 0.639 | 1.015 | 0.614 | 0.608 | 0.742 | 0.848 |
| Education, Training, and Library | 0.913 | 1.103 | 0.921 | 1.021 | 0.929 | 0.910 |
| Arts, Design, Entertainment, |  |  |  |  |  |  |
| Sports, and Media | 0.947 | 0.937 | 0.835 | 0.936 | 0.871 | 1.073 |
| Healthcare Practitioners and |  |  |  |  |  |  |
| Technical | 1.012 | 1.004 | 1.090 | 0.950 | 1.119 | 1.031 |
| Healthcare Support | 1.152 | 0.896 | 0.994 | 1.054 | 1.169 | 1.200 |

## Occupational Concentration of Wisconsin's Neighbors

Slide 2 of 2

|  | Location Quotient of Neighboring States |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Occupation Group | Wisconsin | Illinois | Indiana | lowa | Michigan | Minnesota |
| Protective Service | 0.784 | 1.010 | 0.835 | 0.616 | 0.761 | 0.667 |
| Food Preparation and Serving Related | 1.028 | 0.920 | 1.071 | 0.994 | 1.018 | 0.957 |
| Building and Grounds Cleaning and Maintenance | 0.982 | 1.013 | 0.925 | 0.965 | 0.986 | 0.943 |
| Personal Care and Service | 1.069 | 0.861 | 0.854 | 0.899 | 0.945 | 1.336 |
| Sales and Related | 0.959 | 0.998 | 0.981 | 1.022 | 1.024 | 0.974 |
| Office and Administrative Support | 0.920 | 0.941 | 0.905 | 0.931 | 0.947 | 0.916 |
| Farming, Fishing, and Forestry | 0.588 | 0.291 | 0.352 | 1.207 | 0.370 | 0.605 |
| Construction and Extraction | 0.839 | 0.933 | 0.984 | 1.017 | 0.720 | 0.772 |
| Installation, Maintenance, and Repair | 0.968 | 0.860 | 1.085 | 1.140 | 0.975 | 0.866 |
| Production | 1.682 | 1.155 | 1.743 | 1.561 | 1.420 | 1.198 |
| Transportation and Material Moving | 1.115 | 1.165 | 1.283 | 1.141 | 0.958 | 0.912 |
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$\checkmark$ Amount
$\checkmark$ Relative to neighboring states
$\checkmark$ Relative to the rest of the country
3) How Wisconsin jobs have changed over the past decade

Losses
Gains

## Wisconsin's Average Overall Wage in Middle of the States



## Employment and Wages Relative to the Rest of the Country Show Considerable Variation

|  |  | Wages |  |
| :---: | :---: | :---: | :---: |
|  |  | Above | Below |
| $\begin{aligned} & \hline \mathrm{E} \\ & \mathrm{~m} \\ & \mathrm{p} \\ & \mathrm{l} \\ & \mathrm{o} \end{aligned}$ | Above | Assemblers <br> Paper Goods Machine Setters <br> Machinists | Industrial Engineers <br> Industrial Production Mgrs <br> Mechanical Engineers |
| $\begin{aligned} & \mathrm{y} \\ & \mathrm{~m} \\ & \mathrm{e} \\ & \mathrm{n} \\ & \mathrm{t} \end{aligned}$ | Below | Construction Laborers <br> Maintenance Workers <br> Secretaries \& Adm. Assistants | Accountants <br> Computer Support <br> General \& Operations Mgrs |

## Above Average Employment \& Above Average Wages <br> Occupations With More than 5,000 Jobs

|  | Total | Location | Annual Wage |  |
| :---: | :---: | :---: | :---: | :---: |
| Occupational Title | Employment | Quotient | Amount | Pct of US Avg |
| Office Clerks, General | 63,060 | 1.101 | 28,680 | 101.6\% |
| Customer Service Representatives | 46,300 | 1.051 | 33,260 | 101.5\% |
| Heavy and Tractor-Trailer Truck Drivers | 43,660 | 1.450 | 39,880 | 101.1\% |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 43,100 | 1.020 | 25,140 | 102.4\% |
| Laborers and Freight, Stock, and Material Movers, Hand | 42,750 | 1.029 | 27,210 | 105.8\% |
| Nursing Aides, Orderlies, and Attendants* | 37,630 | 1.263 | 25,620 | 101.9\% |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 33,400 | 1.190 | 63,870 | 101.8\% |
| Team Assemblers | 32,910 | 1.727 | 30,300 | 103.7\% |
| Home Health Aides | 22,080 | 1.095 | 21,860 | 100.5\% |
| Packers and Packagers, Hand | 19,380 | 1.395 | 25,230 | 114.2\% |
| First-Line Supervisors of Production and Operating Workers | 17,670 | 1.550 | 56,250 | 100.1\% |
| Packaging and Filling Machine Operators and Tenders | 16,470 | 2.345 | 28,490 | 103.3\% |
| Shipping, Receiving, and Traffic Clerks | 15,390 | 1.090 | 30,420 | 101.2\% |
| Industrial Truck and Tractor Operators | 13,850 | 1.302 | 31,810 | 101.0\% |
| Machinists | 13,100 | 1.809 | 40,570 | 102.0\% |
| Helpers--Production Workers | 11,490 | 1.420 | 26,570 | 109.6\% |
| Bus Drivers, School or Special Client | 11,200 | 1.167 | 28,820 | 100.6\% |
| Counter Attendants, Cafeteria, Food Concession, and Coffee Shop | 11,120 | 1.213 | 19,520 | 101.2\% |
| Welders, Cutters, Solderers, and Brazers | 10,670 | 1.654 | 38,180 | 102.2\% |
| Assemblers and Fabricators, All Other | 10,220 | 2.007 | 34,730 | 111.9\% |
| Paper Goods Machine Setters, Operators, and Tenders | 10,080 | 5.559 | 40,470 | 115.7\% |
| Physicians and Surgeons, All Other | 7,810 | 1.295 | 191,370 | 105.8\% |
| Printing Press Operators | 7,710 | 1.965 | 38,670 | 109.3\% |
| Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic | 6,980 | 1.867 | 33,300 | 108.5\% |
| Cleaners of Vehicles and Equipment | 6,530 | 1.105 | 23,490 | 105.1\% |
| Electrical and Electronic Equipment Assemblers | 6,170 | 1.666 | 33,120 | 106.5\% |
| Computer-Controlled Machine Tool Operators, Metal and Plastic | 6,080 | 2.395 | 35,910 | 100.1\% |
| Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 5,780 | 4.060 | 35,140 | 105.7\% |
| Highway Maintenance Workers | 5,310 | 1.816 | 38,460 | 107.3\% |

## Above Average Employment \& Below Average Wages Occupations With More than 5,000 Jobs

| Occupational Title | TotalEmployment | Location Quotient | Annual Wage |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount | Pct of US Avg |
| Cashiers | 71,970 | 1.045 | 18,840 | 95.1\% |
| Combined Food Preparation and Serving Workers, Including Fast Food | 63,720 | 1.153 | 18,000 | 96.7\% |
| Bartenders | 24,790 | 2.439 | 19,100 | 89.6\% |
| Personal Care Aides | 19,630 | 1.394 | 20,160 | 98.7\% |
| Maids and Housekeeping Cleaners | 18,240 | 1.026 | 20,080 | 94.9\% |
| Light Truck or Delivery Services Drivers | 16,380 | 1.023 | 29,110 | 90.6\% |
| Carpenters | 14,540 | 1.142 | 42,800 | 97.5\% |
| Tellers | 14,290 | 1.252 | 23,780 | 95.2\% |
| Inspectors, Testers, Sorters, Samplers, and Weighers | 13,320 | 1.580 | 32,970 | 92.7\% |
| Human Resources, Training, and Labor Relations Specialists, All Other* | 12,020 | 1.402 | 46,130 | 79.8\% |
| Dishwashers | 10,720 | 1.032 | 17,610 | 94.3\% |
| Hairdressers, Hairstylists, and Cosmetologists | 10,580 | 1.475 | 24,640 | 92.9\% |
| Medical Secretaries | 10,270 | 1.012 | 29,960 | 94.2\% |
| Preschool Teachers, Except Special Education | 9,390 | 1.239 | 24,590 | 84.2\% |
| Firefighters | 8,110 | 1.307 | 33,320 | 69.8\% |
| Telemarketers | 7,940 | 1.339 | 23,380 | 91.8\% |
| Recreation Workers | 7,890 | 1.309 | 23,450 | 92.8\% |
| Insurance Claims and Policy Processing Clerks | 7,840 | 1.649 | 34,670 | 95.3\% |
| Order Clerks | 7,680 | 1.771 | 29,510 | 97.3\% |
| Sales Managers | 7,470 | 1.140 | 104,110 | 91.2\% |
| Pharmacy Technicians | 7,310 | 1.069 | 28,180 | 96.1\% |
| Industrial Machinery Mechanics | 6,940 | 1.229 | 46,670 | 99.1\% |
| Postal Service Mail Carriers | 6,930 | 1.038 | 49,410 | 98.3\% |
| Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic | 6,850 | 2.909 | 29,610 | 98.6\% |
| Production, Planning, and Expediting Clerks | 6,740 | 1.233 | 41,680 | 94.6\% |
| Production Workers, All Other* | 6,730 | 1.429 | 30,830 | 99.5\% |
| Purchasing Agents, Except Wholesale, Retail, and Farm Products | 6,380 | 1.142 | 52,960 | 88.0\% |
| Loan Officers | 6,230 | 1.071 | 63,370 | 96.2\% |
| Machine Feeders and Offbearers | 5,940 | 2.417 | 27,730 | 98.4\% |
| Mechanical Engineers | 5,850 | 1.215 | 71,280 | 86.4\% |
| Information Security Analysts, Web Developers, and Computer Network Architects | 5,600 | 1.122 | 67,310 | 84.8\% |
| Healthcare Support Workers, All Other* | 5,540 | 1.390 | 28,770 | 90.8\% |
| Fitness Trainers and Aerobics Instructors | 5,530 | 1.194 | 24,160 | 67.3\% |
| Bus and Truck Mechanics and Diesel Engine Specialists | 5,450 | 1.192 | 41,490 | 98.2\% |
| Claims Adjusters, Examiners, and Investigators | 5,440 | 1.010 | 58,120 | 96.5\% |
| Food Servers, Nonrestaurant | 5,330 | 1.264 | 21,000 | 97.0\% |
| Emergency Medical Technicians and Paramedics | 5,290 | 1.163 | 28,470 | 85.5\% |
| Industrial Engineers | 5,280 | 1.268 | 68,720 | 87.6\% |
| Industrial Production Managers | 5,180 | 1.760 | 85,770 | 89.7\% |

## Below Average Employment \& Above Average Wages Occupations With More than 5,000 Jobs

| Occupational Title | TotalEmployment | Location Quotient | Annual Wage |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount | Pct of US Avg |
| Maintenance and Repair Workers, General | 24,240 | 0.970 | 37,550 | 102.5\% |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 22,420 | 0.593 | 32,450 | 101.4\% |
| Landscaping and Groundskeeping Workers | 16,170 | 0.950 | 26,340 | 103.6\% |
| Automotive Service Technicians and Mechanics | 11,660 | 0.967 | 38,350 | 100.4\% |
| Construction Laborers | 10,830 | 0.678 | 39,540 | 117.7\% |
| Medical Assistants | 10,580 | 0.985 | 30,470 | 102.4\% |
| Electricians | 9,610 | 0.910 | 52,530 | 101.4\% |
| Correctional Officers and Jailers | 7,630 | 0.813 | 42,820 | 100.1\% |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 7,590 | 0.889 | 61,650 | 100.5\% |
| Cooks, Institution and Cafeteria | 7,480 | 0.940 | 25,190 | 104.2\% |
| Plumbers, Pipefitters, and Steamfitters | 6,600 | 0.896 | 62,550 | 124.2\% |
| Operating Engineers and Other Construction Equipment Operators | 6,540 | 0.952 | 51,220 | 114.3\% |
| Social and Human Service Assistants | 6,140 | 0.837 | 31,030 | 103.1\% |
| Cooks, Fast Food | 5,690 | 0.527 | 19,290 | 104.0\% |
| Bill and Account Collectors | 5,460 | 0.666 | 33,580 | 101.5\% |
| Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products | 5,430 | 0.694 | 89,410 | 106.0\% |
| First-Line Supervisors of Construction Trades and Extraction Workers | 5,230 | 0.537 | 67,430 | 108.3\% |
| Pharmacists | 5,170 | 0.939 | 116,700 | 106.7\% |


\section*{Below Average Employment \& Below Average Wages Occupations With More than 5,000 Jobs <br> | Occupational Title | Total Employment | Location Quotient | Annual Wage |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount | Pct of US Avg |
| Retail Salespersons | 76,180 | 0.893 | 24,250 | 97.0\% |
| Registered Nurses | 52,880 | 0.970 | 64,280 | 94.9\% |
| Waiters and Waitresses | 43,720 | 0.949 | 19,630 | 94.4\% |
| Stock Clerks and Order Fillers | 33,020 | 0.896 | 23,010 | 96.7\% |
| Bookkeeping, Accounting, and Auditing Clerks | 32,170 | 0.936 | 33,100 | 93.7\% |
| Elementary School Teachers, Except Special Education | 28,070 | 0.920 | 52,110 | 95.9\% |
| General and Operations Managers | 25,700 | 0.733 | 107,220 | 94.8\% |
| First-Line Supervisors of Office and Administrative Support Workers | 20,750 | 0.743 | 47,570 | 93.7\% |
| Teacher Assistants | 20,020 | 0.781 | 24,620 | 99.0\% |
| First-Line Supervisors of Retail Sales Workers | 19,580 | 0.814 | 37,940 | 95.1\% |
| Secondary School Teachers, Except Special and Career/Technical Education | 18,770 | 0.868 | 51,040 | 91.2\% |
| Accountants and Auditors | 18,160 | 0.825 | 62,340 | 90.4\% |
| Receptionists and Information Clerks | 17,930 | 0.876 | 26,060 | 99.2\% |
| Business Operations Specialists, All Other* | 17,310 | 0.848 | 60,420 | 89.2\% |
| Cooks, Restaurant | 15,540 | 0.840 | 21,620 | 92.9\% |
| Executive Secretaries and Executive Administrative Assistants | 15,310 | 0.659 | 40,660 | 88.7\% |
| First-Line Supervisors of Food Preparation and Serving Workers | 13,630 | 0.858 | 30,240 | 95.2\% |
| Teachers and Instructors, All Other* | 13,610 | 0.934 | 34,450 | 88.5\% |
| Middle School Teachers, Except Special and Career/Technical Education | 12,820 | 0.954 | 52,240 | 95.2\% |
| Food Preparation Workers | 11,690 | 0.710 | 20,140 | 97.5\% |
| Computer Support Specialists | 11,480 | 0.966 | 47,120 | 94.4\% |
| Security Guards | 11,280 | 0.546 | 24,400 | 90.8\% |
| Police and Sheriff's Patrol Officers | 11,240 | 0.850 | 52,710 | 94.8\% |
| Childcare Workers | 11,190 | 0.892 | 20,290 | 96.1\% |
| Licensed Practical and Licensed Vocational Nurses | 10,450 | 0.697 | 41,010 | 99.2\% |
| Sales Representatives, Services, All Other | 10,360 | 0.950 | 56,960 | 94.3\% |
| Computer Systems Analysts | 9,980 | 0.980 | 72,530 | 89.3\% |
| Software Developers, Applications | 9,780 | 0.954 | 77,090 | 85.3\% |
| Financial Managers | 9,100 | 0.925 | 102,680 | 87.8\% |
| Billing and Posting Clerks | 8,590 | 0.865 | 32,320 | 97.1\% |
| Management Analysts | 7,990 | 0.726 | 73,730 | 84.5\% |
| Counter and Rental Clerks | 7,790 | 0.915 | 24,850 | 97.0\% |
| Lawyers | 7,440 | 0.646 | 106,610 | 82.4\% |
| Dining Room and Cafeteria Attendants and Bartender Helpers | 6,860 | 0.855 | 17,900 | 92.7\% |
| Driver/Sales Workers | 6,830 | 0.895 | 26,380 | 97.5\% |
| Computer Programmers | 6,650 | 0.971 | 68,190 | 91.0\% |
| Network and Computer Systems Administrators* | 6,510 | 0.952 | 61,670 | 85.4\% |
| Insurance Sales Agents | 5,730 | 0.876 | 59,450 | 95.1\% |
| Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop | 5,570 | 0.825 | 18,530 | 94.5\% |
| Computer and Information Systems Managers | 5,540 | 0.935 | 103,630 | 84.1\% |
| Dental Assistants | 5,460 | 0.905 | 33,380 | 97.8\% |
| Managers, All Other | 5,160 | 0.734 | 85,980 | 84.2\% |
| Medical and Health Services Managers | 5,140 | 0.885 | 91,190 | 97.4\% |

## Wages in Neighboring States

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|  |  | Average Annual Wages, Relative to U.S. |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Occupation Group | Wisconsin | Illinois | Indiana | lowa Michigan | Minnesota |  |
| All Occupations | $92.3 \%$ | $104.6 \%$ | $87.9 \%$ | $85.0 \%$ | $97.5 \%$ | $102.4 \%$ |
| Management | $89.3 \%$ | $95.3 \%$ | $86.2 \%$ | $81.3 \%$ | $94.3 \%$ | $98.5 \%$ |
| Business \& Financial Operations | $87.6 \%$ | $99.8 \%$ | $88.7 \%$ | $83.0 \%$ | $96.3 \%$ | $92.0 \%$ |
| Computer \& Mathematical | $85.8 \%$ | $97.3 \%$ | $83.1 \%$ | $82.3 \%$ | $88.9 \%$ | $98.2 \%$ |
| Architecture \& Engineering | $86.8 \%$ | $97.0 \%$ | $86.8 \%$ | $85.9 \%$ | $97.9 \%$ | $91.9 \%$ |
| Life, Physical, \& Social Science | $88.1 \%$ | $111.4 \%$ | $80.8 \%$ | $80.8 \%$ | $84.7 \%$ | $95.5 \%$ |
| Community \& Social Service | $98.4 \%$ | $105.4 \%$ | $91.8 \%$ | $85.1 \%$ | $100.0 \%$ | $95.7 \%$ |
| Legal | $81.6 \%$ | $111.2 \%$ | $75.8 \%$ | $72.8 \%$ | $90.0 \%$ | $99.6 \%$ |
| Education, Training, \& Library | $94.3 \%$ | $111.6 \%$ | $86.9 \%$ | $85.3 \%$ | $102.2 \%$ | $93.5 \%$ |
| Arts, Design, Entertainment, |  |  |  |  |  |  |
| Sports, \& Media | $80.5 \%$ | $94.2 \%$ | $72.8 \%$ | $72.3 \%$ | $89.1 \%$ | $92.0 \%$ |
| Healthcare Practitioners \& |  |  |  |  |  |  |
| Technical | $101.4 \%$ | $98.8 \%$ | $89.5 \%$ | $85.3 \%$ | $97.6 \%$ | $105.9 \%$ |
| Healthcare Support | $99.5 \%$ | $101.4 \%$ | $96.2 \%$ | $95.2 \%$ | $97.7 \%$ | $103.2 \%$ |

## Wages in Neighboring States

## Slide 2 of 2

|  | Average Annual Wages, Relative to U.S. |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Occupation Group | Wisconsin | Illinois | Indiana | lowa Michigan | Minnesota |  |
| Protective Service | $90.63 \%$ | $109.44 \%$ | $85.17 \%$ | $87.71 \%$ | $96.68 \%$ | $98.05 \%$ |
| Food Preparation \& Serving |  |  |  |  |  |  |
| Related | $94.59 \%$ | $100.66 \%$ | $93.46 \%$ | $91.71 \%$ | $97.88 \%$ | $101.37 \%$ |
| Building \& Grounds Cleaning \& |  |  |  |  |  |  |
| Maintenance | $100.51 \%$ | $105.61 \%$ | $94.82 \%$ | $94.19 \%$ | $102.37 \%$ | $103.64 \%$ |
| Personal Care \& Service | $93.33 \%$ | $104.60 \%$ | $95.81 \%$ | $95.16 \%$ | $98.29 \%$ | $100.33 \%$ |
| Sales \& Related | $95.05 \%$ | $106.61 \%$ | $92.85 \%$ | $87.36 \%$ | $96.82 \%$ | $104.46 \%$ |
| Office \& Administrative Support | $95.46 \%$ | $102.69 \%$ | $92.50 \%$ | $91.66 \%$ | $97.70 \%$ | $103.08 \%$ |
| Farming, Fishing, \& Forestry | $118.91 \%$ | $131.73 \%$ | $112.66 \%$ | $118.54 \%$ | $115.91 \%$ | $116.36 \%$ |
| Construction \& Extraction | $107.61 \%$ | $125.30 \%$ | $102.01 \%$ | $90.15 \%$ | $105.43 \%$ | $116.23 \%$ |
| Installation, Maintenance, \& |  |  |  |  |  |  |
| Repair | $99.16 \%$ | $106.28 \%$ | $97.55 \%$ | $92.78 \%$ | $99.88 \%$ | $104.16 \%$ |
| Production | $103.20 \%$ | $102.64 \%$ | $100.18 \%$ | $95.08 \%$ | $109.89 \%$ | $103.46 \%$ |
| Transportation \& Material |  |  |  |  |  |  |
| Moving | $98.29 \%$ | $103.09 \%$ | $97.58 \%$ | $96.79 \%$ | $101.50 \%$ | $102.76 \%$ |

## Wages Adjusted for Price Differences

|  |  | Average Annual Salary, All Occupations |  |  |  |
| ---: | :---: | ---: | :---: | ---: | :--- |
|  |  | Nominal Wage |  | adjusted for RPP |  |
| State | RPP | Average Annual | \% of Nation | Annual Salary | $\%$ of Nation |
| U.S. | 100.0 | $\$ 44,410$ | $100.0 \%$ | $\$ 44,410$ | $100.0 \%$ |
| Wisconsin | 91.4 | $\$ 40,980$ | $92.3 \%$ | $\$ 44,836$ | $101.0 \%$ |
| Illinois | 100.5 | $\$ 46,450$ | $104.6 \%$ | $\$ 46,219$ | $104.1 \%$ |
| Indiana | 90.8 | $\$ 39,020$ | $87.9 \%$ | $\$ 42,974$ | $96.8 \%$ |
| Iowa | 87.1 | $\$ 37,730$ | $85.0 \%$ | $\$ 43,318$ | $97.5 \%$ |
| Michigan | 93.9 | $\$ 43,280$ | $97.5 \%$ | $\$ 46,092$ | $103.8 \%$ |
| Minnesota | 95.6 | $\$ 45,470$ | $102.4 \%$ | $\$ 47,563$ | $107.1 \%$ |

RPP is the Regional Price Parity, from the U.S. Bureau of Economic Analysis

## Wisconsin's Purchasing Power is in the

 Second Tier

## Results Vary By Occupation

Wisconsin Above Average for Production Wages


## Results Vary By Occupation

Wisconsin Below Average for Business \& Finance Wages


## The World of Work in Wisconsin

An Explanation from a Jobs Perspective

1) What are Wisconsin jobs
$\checkmark$ Strengths
$\checkmark$ Weaknesses
2) What those jobs pay

Amount
$\checkmark \quad$ Relative to neighboring states
$\checkmark \quad$ Relative to the rest of the country
3) How Wisconsin jobs have changed over the past decade
$\checkmark$ Losses
$\checkmark$ Gains

## Wisconsin's Changing World of Work

|  |  | Changes in Employment, 2000 to 2010 |  |
| :--- | :---: | :--- | :--- |
|  |  | Gains | Losses |
| 2010 <br> Employment <br> Relative to <br> US Average | Strengths | Health Care Occupations | Transportation <br> Production |
|  | Weakness | Business \& Finance <br> Computer \& Math Occupations | Construction <br> Life, Physical \& Social Science <br> Architecture \& Engineering |

## 10 Year Change in Occupations Sorted by Percent Change

|  | 2000 | 2005 | 2010 | 2000-2005 | 2005-2010 | 2000-2010 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| All Occupations | 2,762,220 | 2,727,430 | 2,608,740 | -1.3\% | -4.4\% | -5.6\% |
| Business and Financial Operations Occupations | 78,110 | 108,280 | 113,250 | 38.6\% | 4.6\% | 45.0\% |
| Computer and Mathematical Occupations | 43,320 | 46,120 | 57,310 | 6.5\% | 24.3\% | 32.3\% |
| Personal Care and Service Occupations | 57,160 | 75,820 | 75,120 | 32.6\% | -0.9\% | 31.4\% |
| Healthcare Support Occupations | 75,730 | 78,550 | 93,710 | 3.7\% | 19.3\% | 23.7\% |
| Healthcare Practitioners and Technical Occupations | 126,360 | 134,360 | 152,670 | 6.3\% | 13.6\% | 20.8\% |
| Community and Social Service Occupations | 27,560 | 30,780 | 31,630 | 11.7\% | 2.8\% | 14.8\% |
| Arts, Design, Entertainment, Sports, and Media Occupations | 29,910 | 32,230 | 33,350 | 7.8\% | 3.5\% | 11.5\% |
| Food Preparation and Serving Related Occupations | 211,330 | 231,520 | 232,740 | 9.6\% | 0.5\% | 10.1\% |
| Protective Service Occupations | 48,200 | 49,340 | 51,280 | 2.4\% | 3.9\% | 6.4\% |
| Education, Training, and Library Occupations | 150,290 | 150,840 | 158,510 | 0.4\% | 5.1\% | 5.5\% |
| Life, Physical, and Social Science Occupations | 20,090 | 25,720 | 19,740 | 28.0\% | -23.3\% | -1.7\% |
| Sales and Related Occupations | 272,900 | 264,370 | 264,500 | -3.1\% | 0.0\% | -3.1\% |
| Legal Occupations | 13,820 | 12,810 | 13,020 | -7.3\% | 1.6\% | -5.8\% |
| Installation, Maintenance, and Repair Occupations | 105,500 | 107,790 | 97,980 | 2.2\% | -9.1\% | -7.1\% |
| Building and Grounds Cleaning and Maintenance Occupations | 91,760 | 90,890 | 84,120 | -0.9\% | -7.4\% | -8.3\% |
| Farming, Fishing, and Forestry Occupations | 5,530 | 4,290 | 4,930 | -22.4\% | 14.9\% | -10.8\% |
| Transportation and Material Moving Occupations | 219,870 | 227,550 | 195,600 | 3.5\% | -14.0\% | -11.0\% |
| Architecture and Engineering Occupations | 48,840 | 48,450 | 42,690 | -0.8\% | -11.9\% | -12.6\% |
| Office and Administrative Support Occupations | 468,980 | 451,140 | 406,000 | -3.8\% | -10.0\% | -13.4\% |
| Management Occupations | 143,330 | 95,940 | 108,930 | -33.1\% | 13.5\% | -24.0\% |
| Production Occupations | 400,290 | 342,860 | 284,330 | -14.3\% | -17.1\% | -29.0\% |
| Construction and Extraction Occupations | 123,340 | 117,760 | 87,330 | -4.5\% | -25.8\% | -29.2\% |

## 10 Year Change in Occupations Sorted by Number in Occupation in 2000

|  | 2000 | 2005 | 2010 | 2000-2005 | 2005-2010 | 2000-2010 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| All Occupations | 2,762,220 | 2,727,430 | 2,608,740 | -1.3\% | -4.4\% | -5.6\% |
| Office and Administrative Support Occupations | 468,980 | 451,140 | 406,000 | -3.8\% | -10.0\% | -13.4\% |
| Production Occupations | 400,290 | 342,860 | 284,330 | -14.3\% | -17.1\% | -29.0\% |
| Sales and Related Occupations | 272,900 | 264,370 | 264,500 | -3.1\% | 0.0\% | -3.1\% |
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| Food Preparation and Serving Related Occupations | 211,330 | 231,520 | 232,740 | 9.6\% | 0.5\% | 10.1\% |
| Education, Training, and Library Occupations | 150,290 | 150,840 | 158,510 | 0.4\% | 5.1\% | 5.5\% |
| Management Occupations | 143,330 | 95,940 | 108,930 | -33.1\% | 13.5\% | -24.0\% |
| Healthcare Practitioners and Technical Occupations | 126,360 | 134,360 | 152,670 | 6.3\% | 13.6\% | 20.8\% |
| Construction and Extraction Occupations | 123,340 | 117,760 | 87,330 | -4.5\% | -25.8\% | -29.2\% |
| Installation, Maintenance, and Repair Occupations | 105,500 | 107,790 | 97,980 | 2.2\% | -9.1\% | -7.1\% |
| Building and Grounds Cleaning and Maintenance Occupations | 91,760 | 90,890 | 84,120 | -0.9\% | -7.4\% | -8.3\% |
| Business and Financial Operations Occupations | 78,110 | 108,280 | 113,250 | 38.6\% | 4.6\% | 45.0\% |
| Healthcare Support Occupations | 75,730 | 78,550 | 93,710 | 3.7\% | 19.3\% | 23.7\% |
| Personal Care and Service Occupations | 57,160 | 75,820 | 75,120 | 32.6\% | -0.9\% | 31.4\% |
| Architecture and Engineering Occupations | 48,840 | 48,450 | 42,690 | -0.8\% | -11.9\% | -12.6\% |
| Protective Service Occupations | 48,200 | 49,340 | 51,280 | 2.4\% | 3.9\% | 6.4\% |
| Computer and Mathematical Occupations | 43,320 | 46,120 | 57,310 | 6.5\% | 24.3\% | 32.3\% |
| Arts, Design, Entertainment, Sports, and Media Occupations | 29,910 | 32,230 | 33,350 | 7.8\% | 3.5\% | 11.5\% |
| Community and Social Service Occupations | 27,560 | 30,780 | 31,630 | 11.7\% | 2.8\% | 14.8\% |
| Life, Physical, and Social Science Occupations | 20,090 | 25,720 | 19,740 | 28.0\% | -23.3\% | -1.7\% |
| Legal Occupations | 13,820 | 12,810 | 13,020 | -7.3\% | 1.6\% | -5.8\% |
| Farming, Fishing, and Forestry Occupations | 5,530 | 4,290 | 4,930 | -22.4\% | 14.9\% | -10.8\% |

## The World of Work in Wisconsin Recapping the Jobs Perspective

1) What are Wisconsin jobs
$\checkmark$ Strengths

- Production, Transportation, and Health Care Occupations
$\checkmark \quad$ Weaknesses
- Business, Finance, Mathematics, and Computer Occupations

2) What those jobs pay
$\checkmark$ Amount

- Overall slightly below US average
- This reflects mix of occupations. Many occupations above US average
$\checkmark \quad$ Relative to neighboring states
- About in the middle
$\checkmark \quad$ Relative to the rest of the country
- Adjusted for cost of living, slightly ahead

3) How Wisconsin jobs have changed over the past decade Losses

- In areas of strength, production and transportation
$\checkmark \quad$ Gains
- In areas of weakness, business, finance and computer occupations


## OES Survey

The fine print

- The Occupational Employment Statistics (OES) survey is a semiannual mail survey measuring occupational employment and wage rates for wage and salary workers in nonfarm establishments in the United States.
- OES data available from the U.S. Bureau of Labor Statistics (BLS) include crossindustry occupational employment and wage estimates for the nation; over 500 areas, including states and the District of Columbia, metropolitan statistical areas (MSAs), metropolitan divisions, nonmetropolitan areas.
- OES estimates are constructed from a sample of about 1.2 million establishments from two semiannual panels of approximately 200,000 sampled establishments
- May 2010 estimates are based on responses from six semiannual panels collected over a 3-year period: May 2010, November 2009, May 2009, November 2008, May 2008, and November 2007.
- The OES survey categorizes workers into nearly 800 detailed occupations based on the Office of Management and Budget's Standard Occupational Classification (SOC) system

